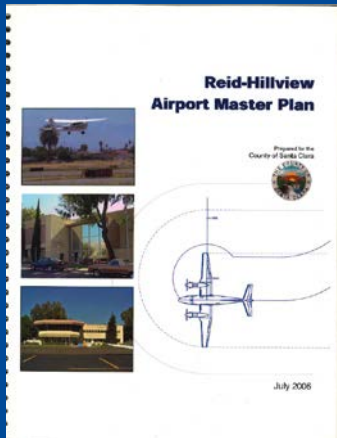


County Airports Business Plan Update Meeting



March 1, 2018
Donald Meyer Elementary School
6:30 PM



Agenda

1. Introduction
2. Background
3. Scope
4. Schedule
5. Questions & Answers



Airport Locations Map



Reid-Hillview Background

- Originally opened 1939 as Reid's Hillview Airport
- County purchased 1961
- Approximately 500 based aircraft
- 2017 Annual Operations, 163,327
- 1978 Annual Operations, 395,040



San Martin Background

- Constructed by the County
- Opened in 1972
- Approximately 200 based aircraft
- 2017 Annual Operations, 31,985
- 1997 Annual Operations, 60,500

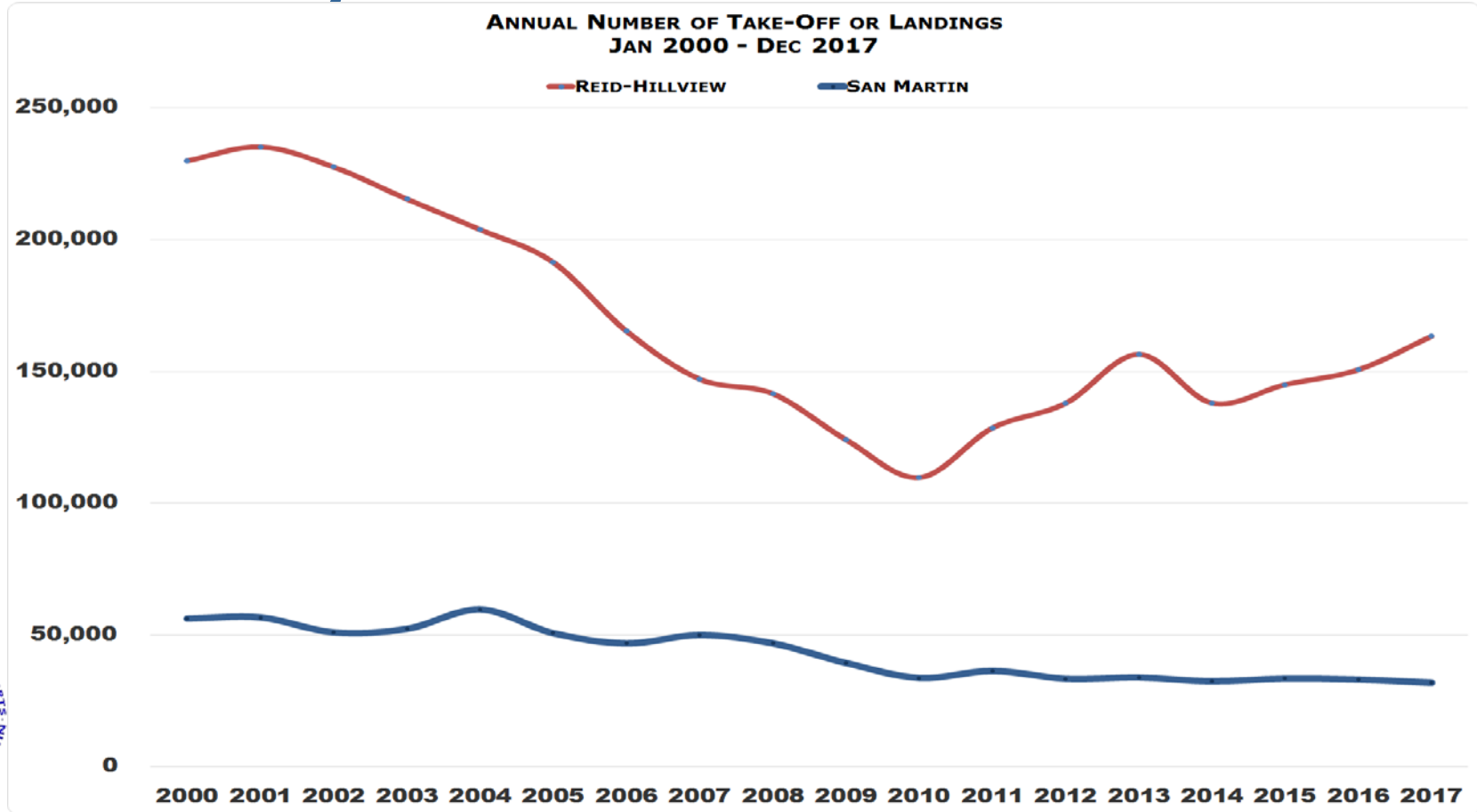


Why Update the Business Plan?

- Current Business Plan was created in 2006
- Palo Alto Airport ownership change
- Base income needs evaluation
- Fewer aircraft operations
- Fixed Base Operators leases expire
 - San Martin, December 2020
 - Reid-Hillview, December 2021
 - Last FAA Grants were received in 2011



Aircraft Activity



Scope of Business Plan

1. Perform Analysis of Airport Enterprise Fund Overall and Finances of Each Individual Airport
2. Define interrelationship between Airport Enterprise Fund Operating and Capital Budget
3. Identify Revenue Stream Diversification, New Revenue Opportunities, Cost Savings Measures
4. Examine and Update Schedule of Fees and Charges



Scope of Business Plan

5. Determine Re-Lease Strategy for FBO Leaseholds
6. Determine Viability of Non-Aviation Commercial Development
7. Create Long-Range Maintenance Plan for Airports Infrastructure
8. Determine Role of Federal Airport Improvement Program (AIP) Grants to Fund Capital Improvements
9. Board of Supervisors to approve updated Business Plan



Not Part of the Scope

- Airport Closure
- Airport Relocation
- Airport Master Plan
- Airport Restrictions
- Full Economic Impact Study



Schedule

	JAN	FEB	MAR	APR	MAY	JUN
Stakeholder Outreach						
Report Preparation						
Stakeholder Outreach						
Report to HLUET					May 17	
Report to Airport Commission						June 5
Report to Board of Supervisors						June 19



County Airports Business Plan Update

QUESTIONS?

You may also call or email with questions or comments:

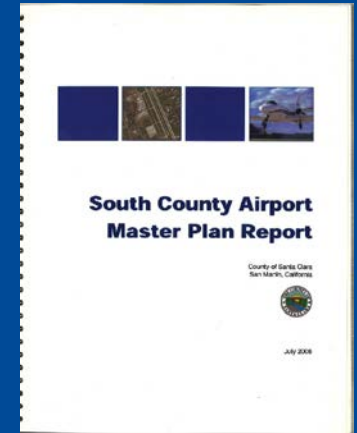
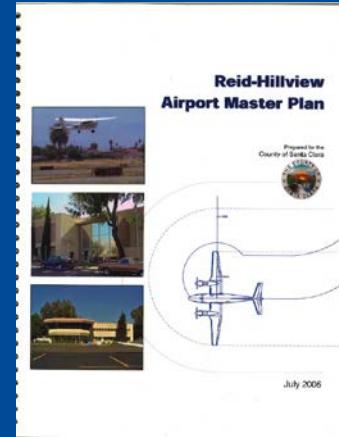
Eric Peterson

Director County Airports

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Eric@countyairports.org

Q & A



These slides along with most all documents pertaining to the business plan are available on our website.

www.countyairports.org

