

COMMENTS & SUGGESTIONS

PUBLIC OUTREACH MEETING - 2018 BUSINESS PLAN UPDATE

JANUARY, SAN MARTIN LION'S CLUB

1. Comment: Costs of the San Martin Airport (E16) hangars are way too high. The County needs to lower fees to attract more business.
2. Comment: If the County ends the current Magnum Aviation lease and puts the property out for bid, the result will be an automatic increase in the costs of services for the existing San Martin tenants.
3. Comment: The hangars at Salinas Airport are \$300 per month, at San Jose International they are \$500 per month, and at Hollister Airport they are \$325 per month. Watsonville has a two-year waiting list for hangars. The County is highly overpriced.
4. Question: What is the County's direction going to be with the 2018 Airport's Business Plan Update? (2018 BPU). Is there a hidden agenda behind the plan?
5. Comment: The local FBOs want to invest money in their facilities, but they won't if the County does not support the Airport's and take Federal grants.
6. Question: What are the sources of the County's historic data?
7. Question: Why would the County decline to take FAA grant funding? What is their reasoning behind such a decision?
8. Question: How does the County want to run the Airports? Is that question going to be answered in the 2018 BPU?
9. Question: Who is the voice supporting the County Airports? Who is going to speak for the 1% of the community that utilizes the airport facilities?
10. Comment: The County Airports have been run in a financially responsible manner. The Airports have a \$2.5-million savings available, and the annual budget is doing well.
11. Comment: The County needs to seek alternate means of generating income.
12. Question: Is there a move to use the Reid-Hillview Airport (RHV) property for low-income housing?
13. Question: Does the County leadership really know what is going on at the airports and in general aviation? What is the County's position regarding this matter?
14. Comment: The 2018 BPU is a "tin-cup" operation. Two months is not enough time to develop an in-depth business plan. There appears to be no direction and no firm ideas on how to move forward. What are the scope and objectives of the plan? The plan needs to be more than just financing. The airport users need more information regarding the County's direction regarding the Airports.
15. Question: What interest is there from other users? There are other things that could be done with

the airports, including corporate training.

16. Question: Why doesn't the County do any marketing for the Airports?
17. Comment: It appears as though the County is rushing too fast with the 2018 BPU process.
18. Comment: There is a lot of deferred maintenance at San Martin Airport. There are lots of weeds and many lights are out.
19. Comment: There appears to be a lot of non-aviation business at the County Airports.
20. Question: Is the 2018 BPU going to address FAA grant funding? Taking Federal grants releases the burden on airport tenants.
21. Question: Does the County Board of Supervisors (BOS) view RHV as a run-down facility? What happened to the restaurant and why hasn't it been replaced?
22. Comment: The County should seek alternate forms of income for the airports, including more on-airport business, billboards by the freeway, etc.
23. Question: Is there the possibility of getting more business feasibility information incorporated into the 2018 BPU, and can that be reviewed by the public before it goes to the BOS?
24. Comment: The County should conduct a more in-depth analysis of the issues. It is possible that the 2018 BPU will ask more questions than it answers. Not everything will be answered and resolved in the plan. Will there be an opportunity to review and amend the plan prior to its approval by the BOS?
25. Question: What is going to happen with the San Martin animal shelter?
26. Question: Is the San Martin Lion's Club facility going to be appraised and if so, why?
27. Comment: The County should look into creating focus groups to assist in the development of the 2018 BPU.
28. Comment: Growth of the airport is not always positive, and might affect the local communities. The County needs to work with the community during the 2018 BPU development process.
29. Question: Is there a way to get the voice of the pilots and residents heard? How can they participate?
30. Question: Is the purpose of the plan to educate the BOS on alternate sources of income? Can the Airports get any of the tax revenue that is collected from the pilots?
31. Question: The County should provide more information (charts, graphs, etc.) on the Airport's website.
32. Comment: The local GA pilots want to collaborate with the County in the 2018 BPU process. How much influence do the pilots have over the BOS regarding the future of the Airports?

END